

**HIMACHAL PRADESH  
STATE ELECTRONICS  
DEVELOPMENT  
CORPORATION  
LIMITED**



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File No.: HPSEDC/HIPA-DLL/2K25-7691  
e-Office File No.: **299222**  
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**Corrigendum-I  
(Tender No. HPSEDC/HIPA-DLL/2K25-7691)**

HPSEDC published e-tender for Selection of an Agency for setting up/upgradation of Digital Learning Lab (DLL)/Digital Studio at HIPA bearing tender No: HPSEDC/HIPA-DLL/2K25-7691.

Based on the queries received from the bidders, the following changes/ modifications/ clarifications/ specifications in the tender Section(s)/ Clause(s) are incorporated in the tender document by issuing of Corrigendum.

The detailed response to the received Prebid queries is attached as **Annexure A**.

**Last date for bid submission is extended till 5/12/2025 till 2:30 PM and same will be opened on 6/12/2025 at 2.30 PM.**

  
**Data Controller, HPSEDC**



S.No	Page No	Section of the RFP	Point of clarification required as per RFP	Requested Clarification/ Suggested Changes by the bidder	Clarifications/ Revised Clause may be read as
1		OEM turnover	With reference to the turnover eligibility criteria mentioned in the RFP, which states that the OEM must have an annual turnover of Rs. 10 Crore for the last three financial years (2021-22, 2022-23, and 2023-24)	<p>In this project, multiple products from different brands are required. Several of these brands do not have a presence in India, and the material is sourced from outside the country. In such cases, it is not feasible to obtain separate turnover certificates from each OEM for every product.</p> <p>We therefore request you to kindly review this clause and consider removing the OEM-specific turnover requirement. Instead, we request that the bidder's turnover certificate be accepted, which we will provide as required.</p>	<p><b>Revised Clause:</b></p> <p>The annual turnover (in terms of sales of hardware of similar nature) of the Computer/Laptops and LED OEM whose equipment are sought to be supplied, should be: Rs 10 Crore for the last 3 years, i.e., for year 2021-22, 2022-23 and 2023-24.</p>
2	4	Important General Conditions, Point No. 04	4. Unless otherwise specified for a part of the order, the supplies should be completed within 60 Days from the date of placing the supply order. Delivery is to be made within 30 Days and installation is to be complete within 30 days of Delivery.	Sir since multiple products are to be supplied, I humbly request you to kindly extend the total delivery and installation period from 60 Days to 75 Days.	<p><b>Revised Clause:</b></p> <p>Unless otherwise specified for a part of the order, the delivery and Installation of the supplies should be completed within 75 days from the date of placing the supply order.</p>
3	10	SECTION 2 2.1. Eligible Bidders, Point No. 06	The annual turnover (in terms of sales of hardware of similar nature as that of items listed in the RFP in India) of the OEM whose equipment are sought to be supplied, should be: Rs 10 Crore for the last 3 years, i.e., for year 2021-22, 2022-23 and 2023-24.	<p>Sir, As this bid involves multiple products of low value and also includes a substantial portion of labour and service components, we humbly request that the OEM Turnover Clause be removed.</p> <p>Instead, the eligibility may kindly be modified as follows:</p> <p>“The quoted product should have already been supplied to at least one State Government or Central Government Department / PSU in India during the last one year. Copies of supply orders should be submitted as proof.”</p> <p>Justification: This modification will ensure wider participation and encourage competitive bidding, while still ensuring that only proven and established products with prior government supply experience are offered.</p>	<p><b>Revised Clause:</b></p> <p>The annual turnover (in terms of sales of hardware of similar nature) of the Computer/Laptops and LED OEM whose equipment are sought to be supplied, should be: Rs 10 Crore for the last 3 years, i.e., for year 2021-22, 2022-23 and 2023-24.</p>



4	10	SECTION 2 2.1. Eligible Bidders, Point No. 8	The Bidder shall demonstrate that it has completed at least two (2) projects within the last 3 years before the bid submission timeline, that is similar to Goods and Related Services under the Contract, including the setting up of Digital Labs or classrooms. The value of the project should be at least Rs 30 Lakhs.	<p>Sir, We request that the requirement be relaxed to one (1) project instead of two (2) projects.</p> <p>Revised Clause (proposed):</p> <p>“The Bidder shall demonstrate that it has completed at least one (1) project within the last 3 years before the bid submission timeline, that is similar to the Goods and Related Services under the Contract, including the setting up of Digital Labs or Classrooms. The value of the project should be at least Rs. 30 Lakhs.”</p> <p>Justification:</p> <p>Relaxing the clause to one project will allow more eligible and competent bidders with relevant experience to participate, ensuring healthy competition and better pricing, while still maintaining adequate experience criteria for</p>	<p><b>Revised Clause:</b></p> <p>The Bidder shall demonstrate that it has completed at least ONE project within the last 3 years before the bid submission timeline, that is similar to Goods and Related Services under the Contract, including the setting up of Digital Labs or classrooms. The value of the project should be at least Rs 30 Lakhs.</p>
5	11	SECTION 2 2.1. Eligible Bidders	Bidder Toll Free Technical Assistance Centre should be available 24X7, without any holidays along with Escalation Matrix	<p>Sir, Please change this point to that Bidder Toll Free Technical Assistance Centre should be available 16 x 7 on working days, along with Escalation Matrix .</p>	<p><b>Revised Clause:</b></p> <p>Bidder Toll Free Technical Assistance Centre should be available 16X7, without any holidays along with Escalation Matrix.</p>
6	14	SECTION 23 3.5 Performance Security:	3.5.2 Within 10 days of 'Notification of Award', the successful bidder/ Supplier shall initially furnish a 5% Performance Bank Guarantee of total order value valid for 15 months to safeguard the purchaser against timely delivery/installation and maintenance of ordered equipment during the currency of the contract	<p>Sir, Request for Clarification:</p> <p>As the tender requires the quoted prices to include 5 years of comprehensive warranty, but the Performance Bank Guarantee (PBG) validity has been mentioned as 15 months, we request clarification on the following point:</p> <p>Should the Performance Bank Guarantee be valid for 15 months as stated in the clause, or for the entire 5-year warranty period (60 months)?</p>	<p><b>Revised Clause:</b></p> <p>3.5.2 - Within 10 days of 'Notification of Award', the successful bidder/ Supplier shall initially furnish a 5% Performance Bank Guarantee of total order value valid for 63 months to safeguard the purchaser against timely delivery/installation and maintenance of ordered equipment during the currency of the contract.</p>
7	48	SECTION 5 Technical Specifications	Item No. 4 Network Switch	<p>Sir, I think the specifications for HDMI Switcher has been termed as Network Switch, Request you to please clarify.</p>	<p><b>Clarification:</b></p> <ol style="list-style-type: none"> <li>1. Item No. 4 specifications are of HDMI Switcher.</li> <li>2. Network Switch is added as Item No. 25.</li> <li>3. The specifications of both Item No. 4 HDMI switcher and Item No. 25 Network Switcher are attached as Annexure I.</li> </ol>



## ANNEXURE – I

### Item No. 4: HDMI Switcher

S.No	Feature	Specification	Compliance (Yes/No)
1.	Audio and Video Inputs/ Outputs	4x HDMI 2.0b In 1x HDMI 2.0b Out 1x 3.5mm TRS Analog Out	
2.	Output Video Encoding	Uncompressed HDMI	
3.	Video Resolutions (Max)	4096x2160p @ 60Hz 8bit 4:4:4 or RGB	
4.	Maximum Pixel Clock	600MHz	
5.	Communication and Control HDMI Ethernet	HDMI 2.0b   HDCP 2.2   CEC   EDID 1x 1GbE RJ45 1x 3-Pin Phoenix Connector (API Control) 1x IR RX 3.5mm TRS Stereo Jack	

### Item No. 25: Network Switch

S.No	Specification	Compliance (Yes/No)
1.	24 port, 10/100/1000 PoE, 2 SFP port, 1 G	