

**HIMACHAL PRADESH
STATE ELECTRONICS
DEVELOPMENT
CORPORATION
LIMITED**



**1st & Ground Floor, I.T.
Bhawan, Mehli, Shimla -171 013
Tel. No. 0177-2623259,
2623513, 2626320, 2623513,
2623043, FAX:0177-2626320
Website: www.hpsedc.in**

**File No. HPSEDC/Furniture-Chamba/2K25-9211
e-Office File No. 338122
Date: 25/03/2026**

Corrigendum-I

(Tender No. HPSEDC/Furniture-Chamba/2K25-9211)

HPSEDC published e-tender for Supply, Installation, and Maintenance of Hospital and Academic Furniture at Pt. Jawahar Lal Nehru Government Medical College (JLNGMC), Chamba, bearing tender No: HPSEDC/Furniture-Chamba/2K25-9211.

Based on the queries received from the bidders, the following changes/ modifications/ clarifications/ specifications in the tender Section(s)/ Clause(s) are incorporated in the tender document by issuing of Corrigendum.

The detailed response to the received Prebid queries is attached as **Annexure A**.

Last date for bid submission is extended till 04/04/2026 till 2:30 PM and same will be opened on 04/04/2026 at 5:00 PM.


Data Controller, HPSEDC

S.No	Page No	Section of the RFP	Point of clarification required as per RFP	Requested clarification/ Suggested changes in the RFP	Revised Clause/ Clarification may be read as
1			Annual Average Turnover: The existing requirement of ₹50 crore annual average turnover may kindly be revised and reduced to ₹5 crores, so that eligible and capable Himachal Pradesh-based furniture manufacturers can participate meaningfully in the tender process.	As per the existing tender conditions, the eligibility criteria require bidders to have an annual average turnover of 50 crores, along with multiple mandatory certification requirements from specified agencies. It is humbly submitted that these conditions are excessively stringent and effectively exclude almost all local furniture manufacturers and MSMEs of Himachal Pradesh, despite the fact that they possess adequate technical expertise, manufacturing infrastructure, skilled manpower, and experience to execute the work satisfactorily. In its present form, the tender permits participation primarily by large national-level companies, thereby denying fair opportunity to state-based MSME manufacturers. This approach runs contrary to the objectives of the Government of Himachal Pradesh and the Government of India, which actively promote MSME development, Make in India, and Vocal for Local initiatives.	As Per RFP (Not to be revised in view of the tender value.)
2			Certification Requirements: The requirement of ISO, Greenguard, BIFMA, and AIOFA certificates from specified agencies may kindly be amended to permit certificates issued by any recognized and competent certification agency, subject to verification from their respective official	This would ensure quality compliance without creating unnecessary entry barriers for MSMEs	As Per RFP (No change required in view of the requirement of the institutions concerned.)
3			Relaxation in Green Certifications: Appropriate relaxation may kindly be considered in respect of mandatory GREENA, IGBC Green Pro, and GreenCo certification requirements, particularly for MSME manufacturers, without compromising environmental and sustainability		Revised Clause: Only GREENA Certification is relaxed/removed
4			Segregation of Tender Scope: It is further requested that the tender may kindly be issued in two separate packets, namely: O General Furniture, and O Hospital Furniture	Such segregation would allow specialized manufacturers to participate in their respective domains, enhance competition, and ensure better quality and timely execution.	As per RFP
5			Advantages of MSME Participation Participation of Himachal Pradesh-based furniture manufacturers would offer several (un)disadvantages, including: 1. Better and prompt after-sales service due to local presence and faster response time 2. More competitive bidding, as local manufacturers incur lower logistics and operational costs, ensuring better value for public funds. 3. Retention of GST revenue within Himachal Pradesh, thereby directly benefiting the State exchequer 4. Promotion of local employment and industrial growth, strengthening the MSME ecosystem of the State		As per RFP

6			<p>This is to technically justify that a CNC Laser Cutting Machine is a more advanced, efficient, and comprehensive manufacturing solution compared to a CNC Turret Punching Machine, and therefore eliminates the necessity of a turret machine when a laser system is available.</p> <p>CNC Laser Machines utilize high-energy focused laser beams to perform precision cutting with tight tolerances and excellent edge quality. They are capable of processing complex geometries, fine contours, and intricate profiles directly from CAD data without the requirement for dedicated tooling. This results in higher dimensional accuracy, superior repeatability, and reduced scrap loss.</p> <p>In contrast, CNC Turret Machines operate using mechanical punching tools, which impose limitations on design flexibility, hole geometry, and material thickness. Frequent tool changes, tool wear, and maintenance increase operational downtime and bearing costs.</p> <p>Additionally, punching operations may cause material deformation, burr formation, and secondary finishing requirements.</p> <p>From a productivity perspective, CNC Laser Machines offer faster changeovers, higher cutting speeds for complex parts, and seamless integration with automation systems such as loading/unloading cranes and nesting software. Laser cutting also minimizes material wastage through optimized nesting and eliminates tooling inventory requirements.</p> <p>Furthermore, CNC Laser Machines can process a wide range of materials including mild steel, stainless steel, aluminum, and alloy steels across varying thicknesses, making them suitable for both prototype and mass production environments. The absence of physical contact between tool and work piece ensures consistent quality and reduces mechanical stress on the material.</p> <p>Based on the above technical advantages, a CNC Laser Machine can fully replace the operational scope of a CNC Turret Machine for sheet metal fabrication requirements.</p> <p>Therefore, the installation or operation of a CNC Turret Machine is not technically necessary when a CNC Laser Machine is available.</p> <p>So we request you to kindly give option between CNC Laser Machine and CNC Turret Machine.</p>	<p style="text-align: center;">As Per RFP (No change required in text of the requirement of the institution concerned.)</p>
7		Qualification Criteria	<p>The current eligibility criteria specify experience of supplying hospital furniture for the past five years along with at least three supply orders of minimum ₹5 Crores each.</p> <p>We respectfully propose that the experience requirement may be rationalized to allow the OMB of the bidder to qualify on any one of the following bases, completed within the last five years for office and/or medical furniture:</p> <ul style="list-style-type: none"> One (1) single supply order of minimum 80% of the estimated value (₹20 Crores); or Two (2) supply orders, each of minimum 60% of the estimated value (₹15 Crores); or Three (3) supply orders, each of minimum 40% of the estimated value (₹10 Crores). 	<p style="text-align: center;">Revised Clause:</p> <p>The OMB/bidder should have successfully supplied and installed institutional / medical furniture during the last five (5) years (ending on the bid submission date) to a Central/State Government Medical College, preferably institutes of national importance, meeting any one of the following conditions: a) One (1) completed supply order of value not less than ₹4.80 Crore; or b) Two (2) completed supply orders, each of value not less than ₹2.80 Crore; or c) Three (3) completed supply orders, each of value not less than ₹2.40 Crore.</p> <p>Copies of work orders and satisfactory completion/ performance shall be submitted.</p>
8	42	Technical Specification	<p>Item No. 6 - OHSAS 18001 certification requirement</p> <p>The requirement for OHSAS 18001 may kindly be revised to "ISO 45001:2018 (Occupational Health & Safety Management System)", as it is the updated and equivalent certification ensuring adherence to current global health and safety practices.</p>	<p style="text-align: center;">Revised Clause: OHSAS is replaced with ISO 45001</p>
9		Requirement of ISO 13485 and CE Certification	<p>It is therefore requested that the requirement of ISO 13485 and CE Certification be either removed or substituted with ISO 9001:2015 / BBMA / EN Standards, which are more directly relevant to the scope of work under this fixture tender.</p>	<p style="text-align: center;">Revised Clause: CE Certification to be relaxed as it is required for Machinery and Electrical Equipment and Medical Devices.</p>

10		AIOTA (All India Occupational Therapists Association) Requirement The tender appears to require compliance or certification related to AIOTA even for hostel, hospital and laboratory furniture.	We therefore request that AIOTA compliance be restricted to hospital/therapy-related furniture items only, and not be made mandatory for institutional, lab, hostel, or office furniture categories.	<p>Revised Clause:</p> <p>1. Change admitted for furniture.</p> <p>2. Change not admitted for medical furniture.</p>
11		Green Co Certification Requirement The tender specifies the requirement for GreenCo certification under sustainability criteria.	In view of maintaining fair participation, it is requested that the requirement for GreenCo certification be expanded to include any equivalent environmental certification such as ISO 14001 / IGBC / LEED, which serve the same sustainability objectives.	As per RFP
12	Qualification Criteria	The current eligibility criteria specify experience of supplying hospital furniture for the past five years along with at least three supply orders of minimum ₹5 Crores each.	We respectfully propose that the experience requirement may be rationalized to allow the OEM of the bidder to qualify on any one of the following bases, completed within the last five years for office and/or medical furniture: One (1) single supply order of minimum 80% of the estimated value (₹20 Crores), or Two (2) supply orders, each of minimum 60% of the estimated value (₹15 Crores), or Three (3) supply orders, each of minimum 40% of the estimated value (₹10 Crores).	<p>Revised Clause:</p> <p>The OEM/Bidder should have successfully supplied and installed institutional / medical furniture during the last five (5) years (ending on the bid submission date) to a Central/State Government Medical College, preferably institutes of national importance, meeting any one of the following conditions: a) One (1) completed supply order of value not less than ₹4.80 Crores; or b) Two (2) completed supply orders, each of value not less than ₹2.60 Crores; or c) Three (3) completed supply orders, each of value not less than ₹2.40 Crores.</p> <p>Copies of work orders and satisfactory completion/ performance shall be submitted.</p>
13	42	Technical Specifications	Item No. 6 - OHSAS 18001 certification requirement The requirement for OHSAS 18001 may kindly be revised to "ISO 45001:2018 (Occupational Health & Safety Management System)", as it is the updated and equivalent certification ensuring adherence to current global health and safety practices.	<p>Revised Clause:</p> <p>OHSAS is replaced with ISO 45001.</p>
14		Requirement of ISO 13485 and CE Certification The tender requires ISO 13485 certification and CE marking, which are both specific to medical devices and equipment used in healthcare applications.	It is therefore requested that the requirement of ISO 13485 and CE Certification be either removed or substituted with ISO 9001:2015 / BIS/MA / EN Standards, which are more directly relevant to the scope of work under this furniture tender.	<p>Revised Clause:</p> <p>CE Certification to be added as it is required for Machinery and Electrical Equipment and Medical Devices.</p>
15		AIOTA (All India Occupational Therapists Association) Requirement The tender appears to require compliance or certification related to AIOTA even for hostel, hospital and laboratory furniture.	We therefore request that AIOTA compliance be restricted to hospital/therapy-related furniture items only, and not be made mandatory for institutional, lab, hostel, or office furniture categories.	<p>Revised Clause:</p> <p>1. Change admitted for furniture.</p> <p>2. Change not admitted for medical furniture.</p>

16			<p>Green Co Certification Requirement The tender specifies the requirement for GreenCo certification under sustainability criteria</p>	In view of ensuring the participation, it is requested that the requirement for GreenCo certification be expanded to include any equivalent environmental certification such as ISO 14001 / IGBC / LEED, which serve the same sustainability objectives	As Per RFP
17	89	Section - V Special Conditions of the Contract Qualification Criteria	<p>Experience and Past Performance The bidder should have experience of supplying Hospital Furniture of similar quality/type (as prescribed in Section-I) for the past 5 Years</p>	The bidder should have experience of supplying Hospital Furniture / Institutional Furniture / Office Furniture of similar quality/type (as prescribed in Section-I) for the past 5 Years	As Per RFP
18			<p>Experience and Past Performance The OMBidder should have supplied at least 3 Supply Orders of minimum 5 Crore each in the previous 5 Years to a Central State Govt. Medical College, preferably institutes of national importance;</p>	<p>The OEM of the bidder should have experience of supplying of institutional furniture / office furniture / medical furniture in the previous five (5) years, meeting any one of the following criteria</p> <p>One (1) single supply order of at least 80% (8.00 Crore) of the estimated value (10 Crore), or Two (2) supply orders, each of at least 60% (3.60 Crore) of the estimated value (6 Crore), or Three (3) supply orders, each of at least 40% (2.40 Crore) of the estimated value (6 Crore).</p>	<p>Revised Clause: The OEM/Bidder should have successfully supplied and installed institutional / medical furniture during the last five (5) years (ending on the bid submission date) to a Central/State Government Medical College, preferably institutes of national importance, meeting any one of the following conditions: a) One (1) completed supply order of value not less than 84.80 Crore, or b) Two (2) completed supply orders, each of value not less than 43.90 Crore, or c) Three (3) completed supply orders, each of value not less than 42.40 Crore. Copies of work orders and satisfactory completion/ performance shall be submitted.</p>
19				<p>This is with reference to the eTender - Tender for B17C of Furniture Items at Pt. Jawahar Lal Nehru Govt. Medical College, Chamba</p> <p>Sir, till date, the above referred tenders are not available at bidding website i.e. https://spendon.gov.in</p> <p>You are requested to kindly activate these tenders at the above website so that we can participate for these on time.</p>	<p>Clarification: The tender would be published on HP eProcurement portal once the pre bid queries responses are finalized and approved</p>
20			<p>ISO Certification</p>	<p>The tender specifies that ISO certifications must be issued only by NABCB accredited bodies. This is technically and legally restrictive. ISO standards are governed internationally by the IAF (International Accreditation Forum), and certifications issued by any Accreditation Body duly recognized by IAF are equally valid. Restricting acceptance only to NABCB-accredited certifiers • Creates an artificial monopoly, • Unnecessarily excludes competent manufacturers, and • Defeats the principle of mutual recognition Hence, ISO certifiers from all IAF-recognized Accreditation Bodies should be accepted.</p>	As per RFP
21				<p>Testing Through NABL Laboratories</p> <p>Whenever testing or product validation is required, the same should be permitted only through NABL accredited laboratories, ensuring uniformity, credibility and transparency of results.</p>	As per RFP
22				<p>Excessive Multiple Certification Requirements</p> <p>The requirement of numerous additional certificates (BIFMA, IGBC, GREEN, Green Pro, Green Co., AIOFA etc.) is not directly linked to functional performance and practically restricts participation to a few big companies, giving an impression that the tender is structured to favour selected large players</p>	<p>Revised Clause: 1. Relaxation is only for GREEN certification. 2. AIOFA is to be Considered only for Medical Furniture</p>

23			<p>High Turnover & Restrictive Experience Criteria</p> <p>The turnover and experience conditions are disproportionately high and contrary to MSME-friendly and competition promoting procurement principles, thereby excluding capable mid-sized firms.</p>	As per RFP
24		Certifications	<p>Accept ISO from NABCB/IAF signatories, greentrade certs optional"/or equivalent", mandate NABL (or) material reports.</p> <p>Accept ISO from NABCB/IAF MLA, green certs optional, mandate NABL reports.</p>	As per RFP
25			<p>Turnover: ₹1 Crore average annually, total experience: ₹10 Crore over last 3 years</p> <p>Turnover: ₹1 Cr avg. annually (enables small MSMEs), experience: ₹10 Cr gross total last 3 years.</p>	As per RFP
26		ISO CERTIFICATIONS + GREEN / TRADE CERTIFICATIONS	<p>ISO 9001, ISO 14001, ISO 45001 and ISO 50001 are management system standards, not product conformity standards. Similarly, GREEN, IGBC, GreenPro, GreenCo, BIFMA and AOTTA are either:</p> <ul style="list-style-type: none"> - Voluntary eco-labels - Building-level or company-level rating systems - Trade-body or professional association memberships <p>None of these certifications are statutorily mandated under BIS, MoHFW guidelines, DPIT, CVC instructions, or GFR 2017 for hospital or office furniture.</p> <p>By mandating all these certifications together, the tender becomes certificate-centric rather than performance-centric, which is legally impermissible.</p>	<p>Revised Clause:</p> <ol style="list-style-type: none"> 1. Relaxation is only for GREEN certification. 2. AOTTA to be Considered only for Medical Furniture
27			<p>ONLY NABCB' ISO REQUIREMENT IS RESTRICTIVE AND ILLEGAL.</p> <p>ISO standards operate under the International Accreditation Forum (IAF) framework.</p> <p>NABCB itself is an IAF MLA signatory, and therefore ISO certificates issued by any IAF-accredited certification body are legally equivalent.</p> <p>Restricting acceptance to NABCB alone:</p> <ul style="list-style-type: none"> - Excludes valid IAF-accredited certificates - Violates mutual recognition principles - Artificially restricts competition <p>Such restriction is directly violative of Rule 173 of GFR 2017, which mandates that qualification criteria shall not be restrictive or false.</p>	<p>Revised Clause:</p> <p>Relaxation is only for GREEN certification.</p>
28			<p>GREEN / IGBC / GREEN CERTIFICATIONS HAVE NO NEXUS WITH PRODUCT PERFORMANCE:</p> <ul style="list-style-type: none"> - GREEN is a building rating system, not a product certification - IGBC & GreenCo evaluate projects or organizations, not individual furniture items - GreenPro is a voluntary eco-label without statutory backing <p>Applying building- or corporate-level certifications to a product supply tender lacks any rational nexus with furniture safety, durability, or functional performance.</p>	<p>Revised Clause:</p> <p>Relaxation is only for GREEN certification.</p>

28			<p>BIFMA & AOTA ARE NON-STATUTORY PRIVATE BODIES</p> <ul style="list-style-type: none"> □ BIFMA is a foreign private trade association □ AOTA is a professional association and not a product certifying authority <p>Mandating certification or membership from such bodies</p> <ul style="list-style-type: none"> □ Has no statutory backing □ Delegates public procurement eligibility to non-government entities □ Violates Article 14 of the Constitution (equal opportunity) 	<p>Revised Clause: AOTA to be Considered only for Medical Furniture</p>
29			<p>COMBINED EFFECT, TAILOR-MADE & DISCRIMINATORY CONDITION</p> <p>The cumulative requirement of ISO (NABCB-only) + GRHA + IGBC + GreenPro + GreenCo + BIFMA + AOTA</p> <ul style="list-style-type: none"> □ Eliminates otherwise capable manufacturers □ Artificially narrow competition □ Increases procurement cost □ Defeats public interest and value for money <p>This approach has been consistently disapproved by courts.</p>	<p>Revised Clause: Relaxation is only for GRHA certification</p>
31			<p>JUDICIAL PRECEDENTS SUPPORTING THIS OBJECTION</p> <p>The Hon'ble Courts have repeatedly held that tender conditions must be fair, proportionate, and non-restrictive:</p> <ul style="list-style-type: none"> □ Reliance Energy Ltd. vs. MSREDC Ltd (2007) 8 SCC 1 → Tender conditions must ensure a level playing field and not be tailor-made. □ Michigan Rubber (India) Ltd. vs. State of Karnataka (2012) 8 SCC 216 → Eligibility conditions must have a rational nexus with the object of procurement. □ Tata Cellular vs. Union of India (1994) 6 SCC 451 → Administrative decisions in tenders must be non-arbitrary and reasonable. □ Rawara Dargaram Shetty vs. IIAK (1979) 5 SCC 489 → Public authorities cannot frame eligibility conditions to suit a select few. □ Monarch Infrastructure (P) Ltd. vs. UMC (2006) 5 SCC 287 → Over-qualification and disproportionate conditions are impermissible. □ Afcons Infrastructure Ltd. vs. Nagar Metro Rail Corp (2016) 16 SCC 408 → Tender conditions must promote competition and avoid unnecessary exclusion. <p>These settled principles squarely apply to the impugned certification clause.</p>	<p>Clarification: Not relevant at this stage, therefore not considered.</p>
32			<p>WHAT ACTUALLY ENSURES QUALITY: RAW MATERIAL TESTING</p> <p>Instead of imposing multiple non-statutory certifications, actual product quality should be ensured through:</p> <ul style="list-style-type: none"> □ Raw material test reports (plywood, steel, foam, fabric, coatings, etc.) □ Reports issued by NABL-accredited laboratories (ISO/IEC 17025) □ Product-specific, repeat, and verifiable test results. <p>Mob No.: +91-8544997344 Email: sales@nabl.com NABL is the apex national laboratory accreditation body in India, and such testing has a direct nexus with product performance.</p>	<p>As per BFP</p>
33			<p>Turnover Criteria (Bidder & OEM)</p> <ul style="list-style-type: none"> □ As per GFR 2017 Rule 173, CVC guidelines, and GeM procurement practices, turnover requirements must be essential and non-restrictive. - We therefore request that the average annual turnover requirement for both the Bidder and the OEM be limited to 10% of the estimated bid/project value OR ₹4 Crore (whichever is lower), calculated over the last three financial years. - Prescribing turnover beyond this limit is disproportionate, excludes MSMEs unfairly, and has no direct nexus with performance, especially when safeguards such as EMD, Performance Bank Guarantee, warranty, CMC, and L10 clauses are already in place. 	<p>Turnover clause is not to be relaxed.</p> <p>Revised Experience Clause: The OEM/Bidder should have successfully supplied and installed institutional / medical furniture during the last five (5) years (ending on the bid submission date) to a Central/State Government Medical College, preferably institutes of national importance, meeting any one of the following conditions: a) One (1) completed supply order of value not less than ₹4.80 Crore; or b) Two (2) completed supply orders, each of value not less than ₹3.60 Crore; or c) Three (3) completed supply orders, each of value not less than ₹2.40 Crore. Copies of work orders and satisfactory completion/performance shall be submitted.</p>

34			<p>Past Experience Criteria (Single Order)</p> <ul style="list-style-type: none"> □ Experience requirements should assess relevance and capability, not size alone. □ As per prevalent Government tender norms for supply contracts, it is requested that the past experience requirement be relaxed. <p>or</p> <ul style="list-style-type: none"> □ One single executed order of value ₹2-3 Crore for similar nature of work. □ Insisting on higher single-order values or multiple high-value orders unnecessarily restricts competition, particularly for MSMEs, without adding any additional assurance of performance. 	<p>Revised Clause:</p> <p>The OEM/Bidder should have successfully supplied and installed institutional / medical furniture during the last five (5) years (ending on the bid submission date) to a Central/State Government Medical College, preferably institutes of national importance, meeting any one of the following conditions: a) One (1) completed supply order of value not less than ₹4.80 Crore; or b) Two (2) completed supply orders, each of value not less than ₹3.60 Crore; or c) Three (3) completed supply orders, each of value not less than ₹2.40 Crore.</p> <p>Copies of work orders and satisfactory completion/ performance shall be submitted.</p>
35			<p>Public Interest & MSME Participation</p> <ul style="list-style-type: none"> □ Rationalising tender and experience criteria as above will o Enable MSME participation in line with Government policy o Increase competition and price discovery o Ensure best value for public money o Remain fully compliant with GER, 2017, CVC guidelines, and GoM principles. 	<p>As per BFP (No exception for MSME)</p>
36	Experience and Past Performance	The bidder should have experience of supplying Hospital Furniture of similar quality/nature/type (as prescribed in Section-6) for the past 5 Years.	OEM must have similar nature work experience with completion certificate from PSU/Central or State Govt Dept/Govt./semi govt Experience of having successfully completed similar works / institutional furniture during the last 5 year ending from any one year from PSU/Central or State Government.	<p>As per BFP</p>
37	Experience and Past Performance	The OEM/bidder should have supplied at least 3 Supply Orders of minimum 5 Crores each in the previous 5 Years to a Central/State Govt. Medical College, preferably institutes of national importance.	No of order required as per following as per CVC guidelines – Single order of 80% of Bid Value. Two orders of 60% of Bid Value. Three Orders of 40% of Bid value.	<p>Revised Clause:</p> <p>The OEM/Bidder should have successfully supplied and installed institutional / medical furniture during the last five (5) years (ending on the bid submission date) to a Central/State Government Medical College, preferably institutes of national importance, meeting any one of the following conditions: a) One (1) completed supply order of value not less than ₹4.80 Crore; or b) Two (2) completed supply orders, each of value not less than ₹3.60 Crore; or c) Three (3) completed supply orders, each of value not less than ₹2.40 Crore.</p> <p>Copies of work orders and satisfactory completion/ performance shall be submitted.</p>
38		<p>Terms of Delivery</p> <p>Goods(s) shall be delivered and installed by the tenderer in accordance with the terms of delivery specified in the purchase order (s) issued during the contract period i.e., 30 days from the date of supply order or site layout approval or site handing over with permanent power supply (if applicable) whichever is later.</p>	It should be at least 120 days.	<p>The time line of 30 days is prescribed in view of urgency, however extension may be considered on case to case basis by Secretary (Health) to the Govt. of HP, based on proper justification.</p>
39			<p>Sample Clause:</p> <p>Technically-qualified bidder shall submit 3 sample of BOQ items – and those companies whose product is found to be good than their price bid will be opened.</p>	<p>Clarification:</p> <p>The provision of demonstration is already part of the published bid</p>

40		<p>Terms and Mode of Payment</p> <p>a. On Commissioning of Goods</p> <p>Seventy five percent (75%) payment of the contract price shall be paid on commissioning of the goods in dated conditioned upon the submission of the following documents subject to recovery of L.D, if any</p> <p>4. On Operation</p> <p>Balance Twenty-five percent (25%) payment would be made after 3 months from the date of successful operation of the goods against "Final Acceptance Certificate" as per Section XIV of goods to be issued by the company subject to recoveries, if any, after an account of non-rectification of defects/deficiencies not attended by the Supplier or otherwise. FAC needs to be issued by the designated consignee after 3 months of successful operation of the goods</p>	<p>Running payment should be entertained in this tender for releasing payment in 4 parts (25% each running bill will accept by dept for releasing payment)</p>	<p>As per BFP</p>
41	Technical Specifications	Point 18 - Corner Table	EN120-1992 Should be removed	<p>Clarification:</p> <p>No make and brand has been mentioned in the specifications of the items, these specifications are as per requirement and durability, however, items of with equivalent specifications may be considered.</p>
42	Technical Specifications	Point 21 - Corner Table	EN120-1992 Should be removed	<p>Clarification:</p> <p>No make and brand has been mentioned in the specifications of the items, these specifications are as per requirement and durability, however, items of with equivalent specifications may be considered.</p>
43	Technical Specifications	Point 13 - High End Office Table	Table should be in MDF With PVC Laminating	<p>Clarification:</p> <p>The specifications are clearly mentioned about the material, Table in MDF With PVC laminating may be considered.</p>
44	Technical Specifications	Point 3, 15 chairs and Sofa 16, 17	Such chairs and sofa should be removed	<p>Clarification:</p> <p>No make and brand has been mentioned in the specifications of the items, these specifications are as per requirement and durability, therefore not to be considered.</p>
45			Request to Remove Restrictive Conditions from Qualification Criteria which do not allow MSB Bidders. Modification Requested	<p>As per BFP</p>
46			<p>In Pre-Qualification Criteria 14.1 Technical Ref sub clause 14.1.22 (g) GRHA Certificate (i) Green Co. Certificate, asking unreasonable certification.</p> <p>Request to deletion of Unreasonable Certifications asked in Qualification Criteria like, GRHA and Green Co.</p> <p>Our Request is to please allow anyone certificate from Green Pro / Green Co / GRHA don't keep all mandatory requirements for qualification of bid.</p> <p>In this respect please :-</p> <p>Implement Public Procurement Policy (Make In India) No. P-45021/2/2017-PP/BE-01 Dated: 10.09.2020</p> <p>Follow the Guidelines from Central Vigilance Circular No. 014/VGL/025-177353 Dtd: 20.04.2018</p> <p>Follow the Guidelines from Manual for Procurement of Goods 2022 - for unreasonable / foreign certification asked</p>	<p>Revised Clause</p> <p>Relaxation is only for GRHA certification</p>

47			<p>In Pre-Qualification Criteria (1) asking submission of Cost of Tender Fee & Earnest Money Deposit online mode very huge amount</p> <p>Please Allow Exemption of Tender Fees and Earnest Money Deposit for MSE Bidders, in this respect please refer -</p> <p>MSME Policy No. F. No. 25(2)2011-MA Dated: 04.10.2011</p> <p>MSME Policy No. F. D.O. 20(1)2011-MA, Dated: 25/04/2012</p>	As per BFP
48			<p>Asking demonstration and sample submission vide Clause no. 27.4</p> <p>Request to please withdraw the Condition for submission of Samples/ Demonstration with bid or during evaluation process. Request to please follow</p> <p>Manual for Procurement of Goods 2007</p> <p>Refer page no. 20 & 21 clause no (a) Discourage procurement involving evaluation of samples HIGHLIGHTED COPY ATTACHED</p>	As per BFP
49			Extend the Tender for another 15 days after resolution of above issues.	<p>Clarification:</p> <p>Sufficient time for the bid submission would be provided after finalisation of responses.</p>
50	Qualification Criteria	<p>The current eligibility criteria specify experience of supplying hospital furniture for the past five years along with at least three supply orders of minimum ₹5 Crores each.</p>	<p>We respectfully propose that the experience requirement may be rationalized to allow the OEM of the bidder to qualify on any one of the following bases, completed within the last five years for office and/or medical furniture</p> <p>One (1) single supply order of minimum 80% of the estimated value (₹20 Crores), or</p> <p>Two (2) supply orders, each of minimum 60% of the estimated value (₹15 Crores), or</p> <p>Three (3) supply orders, each of minimum 40% of the estimated value (₹10 Crores).</p>	<p>Revised Clause:</p> <p>The OEM/Bidder should have successfully supplied and installed institutional / medical furniture during the last five (5) years (ending on the bid submission date) to a Central/State Government Medical College, preferably institutes of national importance, meeting any one of the following conditions: a) One (1) completed supply order of value not less than ₹4.80 Crores; or b) Two (2) completed supply orders, each of value not less than ₹3.80 Crores; or c) Three (3) completed supply orders, each of value not less than ₹2.40 Crores.</p> <p>Copies of work orders and satisfactory completion performance shall be submitted.</p>

51	<p>Certification and Membership Conditions</p> <p>Upon examination of the tender document, we observe that the following certifications and memberships have been prescribed as mandatory:</p> <p>ISO Certification</p> <p>BIFMA Membership</p> <p>IGBC Membership</p> <p>GRHA</p> <p>GreenProGreenCo-ADOTA</p>	<p>We respectfully submit that several of the above requirements are membership-based or organizational accreditations, which do not directly assess product-level performance, safety, hygiene, emissions, or durability of furniture intended for hospital and academic use. Imposition of multiple such memberships places an unreasonable financial and administrative burden, particularly on MSME manufacturers, and acts as a disproportionate barrier to participation, thereby defeating the spirit of inclusive and competitive public procurement.</p> <p>Need for Product-Based, Performance-Oriented Evaluation in the interest of ensuring quality, safety, environmental compliance, and value for public funds, it would be more appropriate and technically sound to emphasize product-level, performance-based certifications, such as:</p> <p>BIFMA Level Certification (Product performance & sustainability)</p> <p>GREENGUARD/GREENGUARD Gold Certification by UL (Indoor Air Quality)</p> <p>CDSCO Certification (where applicable for healthcare usage)</p> <p>CE Certification</p> <p>US FDA Compliance (wherever applicable)</p> <p>SEFA Standards (for laboratory/academic furniture, where applicable)</p> <p>BIS Certification or compliance with relevant Indian Standards (IS)</p> <p>These certifications are directly relevant and objectively verifiable, and they provide a more transparent and defensible basis for evaluating suitability of furniture for hospital and academic environments. We further request that the department may consider submission and evaluation of physical product samples, which would allow an objective assessment of workmanship, material quality, ergonomics, and functional performance in a transparent and practical manner.</p>	<p>Revised Clause: Relaxation to be considered for GRHA certification. CE Certification to be relaxed as it is required for Machinery and Electrical Equipment and Medical Devices.</p>
52		<p>Additionally, it is submitted that while pre-qualification parameters relating to annual turnover, solvency, and prior experience are essential and must be insisted upon to ensure bidder capability and project delivery assurance, the thresholds prescribed in the present tender appear to be excessive, disproportionate, and beyond the limits envisaged under the General Financial Rules (GFR), 2017.</p> <p>In view of the above, we humbly but firmly request the competent authority to:</p> <ol style="list-style-type: none"> 1. Review and revise the technical specifications to eliminate proprietary and restrictive conditions and permit technically and functionally equivalent alternatives, or 2. If procurement of a patented or proprietary product is genuinely unavoidable due to functional or compatibility reasons, adopt a single source/proprietary procurement route strictly in accordance with GFR and CVC guidelines, with explicit justification and due approvals placed on record. We trust that HPSEDC, as a responsible public sector organization, will examine the matter in the light of applicable GFR, CVC vigilance guidelines, and principles of public procurement integrity, and take appropriate corrective action to uphold transparency, fairness, and competition. 	<p>As per RFP (No relaxation, in view of tender value.)</p>
53	<p>Submission of Samples</p>	<p>It is mentioned in the tender that samples of all items are to be submitted. We respectfully submit that submission of samples for all items may not be practical. Generally, samples are asked only for a few items, particularly those involving bulk quantities or critical specifications. We therefore request that the requirement for sample submission may kindly be restricted to selected items only.</p>	<p>As per RFP</p>
54	<p>Qualification Criteria - Nature of Work</p>	<p>The tender qualification criteria specify experience only in Hospital Furniture Works. However, upon review of the BOQ, it is observed that the majority of items pertain to Office Furniture. Hence, we request that the qualification criteria may kindly be amended to include Office / Hospital Furniture Works, which would be more appropriate and aligned with the scope of work.</p>	<p>As per RFP</p>
55	<p>Completion Certificate / CRC Certificate on GoM</p>	<p>As most tenders are now processed through the GeM portal, completion certificates are issued in the form of CRC (Contract/Receipt Receipt Certificate). We request clarification on whether the CRC certificate issued through GeM will be considered acceptable as a valid document in lieu of a traditional completion certificate for meeting the tender qualification requirements.</p>	<p>Clarification: CRC certificate issued through GeM will be considered a valid document in lieu of a traditional completion certificate.</p>

50			<p>Exemption of EMD for MSME Unit</p> <p>As Government of India, units registered under MSME are exempted from depositing EMD along with the tender; however PDG shall be deposited if they are E.L. and we hereby request you to accept the same.</p>	<p>As per RFP</p>
51			<p>We would like to inform you that a CNC Laser Cutting Machine is technologically more advanced and versatile compared to a CNC Turret Punching Machine. With the availability of a CNC Laser Machine, the requirement for a CNC Turret Machine becomes unnecessary for most fabrication operations.</p> <p>The CNC Laser Machine offers higher precision, superior cutting quality, and greater flexibility in handling complex shapes and designs. It is capable of cutting a wide range of materials and thicknesses with minimal setup time, reduced tooling requirements, and lower material wastage. In contrast, CNC Turret Machines rely on multiple tools, involve frequent tool changes, and are limited in terms of design flexibility and edge finish.</p> <p>Additionally, CNC Laser Machines provide faster processing, improved repeatability, and better overall efficiency, making them more suitable for modern manufacturing requirements. Maintenance and tooling costs are also significantly lower since no physical punching tools are required.</p> <p>Considering these advantages, the CNC Laser Machine can effectively perform all required operations without the need for a CNC Turret Machine. Therefore, investing in or operating a CNC Turret Machine is not essential when a CNC Laser Machine is already available.</p> <p>We trust this explanation clarifies our position and supports the decision to rely solely on CNC Laser technology instead of CNC Turret Machine.</p>	<p>As per RFP (No change required in view of the requirements of the institutions concerned.)</p>